December 2011 Fuel Surcharge BNSF \$.33 Cents per mile December 2011 Fuel Surcharge UP \$.34 Cents per mile Based on 3400 Bushels per car average for 263000 pound cars and 3666 bushels per car for 286000 pound cars (BNSF MT average loadings 2007) Domestic Wheat rates with December 2011 fuel surcharges to PNW STANDARD SIZE (263000-268000 pound) on Single, 26 Car and 48 Car Movements and HEAVY AXLE (286000 pound) on 110-120 Car Movements 23-91 Cars 1-22 Cars <u>Fuel</u> 24-47 CAR 110-120 CAR** 1-23 CAR \$/BU*** w/fuel \$/BU \$/BU \$/BU w/fuel w/fuel Miles*** w/fuel Per car \$/CAR \$/BU \$/CAR \$/BU \$/CAR \$/BU \$/CAR \$/BU **BAINVILLE*** \$ 1.60 \$4,842.61 \$5,406.61 \$1.59 5,456.61 **BAKER** \$5,005 1217 \$ \$4,441 \$1.31 \$1.47 \$5,055 \$1.49 \$3,429.61 \$3,993.61 \$ 4,043.61 | \$ 1.19 269.61 BELGRADE \$3,160 \$0.93 \$3,724 \$1.10 \$3,774 \$1.11 \$4,044.79 | \$1.19 \$4,608.79 | \$1.36 \$ 4,658.79 | \$ 1.37 \$4,374 **BIG SANDY** \$4,324 \$1.27 \$1.29 \$3,760 \$1.11 \$3,545.38 \$1.04 \$4,109.38 \$ 4,159.38 | \$ 1.22 **BIG TIMBER** \$3,817 \$1.12 \$3,867 \$1.14 292.38 \$3,253 \$0.96 \$0.99 \$3,936.44 | \$1.16 \$4,500.44 \$1.32 \$ 4,550.44 | \$ 1.34 \$3,629.44 \$3,310 BILLINGS 319.44 \$0.90 \$3,617 \$1.06 \$4,181 \$1.23 \$4,231 \$1.24 **BOX ELDER** \$ 4,058.91 | \$ 1.19 \$4,008.91 | \$1.18 **BOZEMAN** \$3,786 \$3,736 \$1.10 \$1.11 BRADY* **BROADVIEW*** BROCKTON 7 \$4,426.82 \$1.30 \$ 4,476.82 | \$ 1.32 3,555.82 \$0.97 \$3,862.82 | \$1.14 CARTER 281.82 \$3,274 \$0.89 \$3,581 \$1.05 \$4,145 \$1.22 \$4,195 \$1.23 \$ 3,479.50 | \$ 1.02 \$3,429.50 | \$1.01 550 \$3,298 CHARLO 181.50 \$3,248 \$0.96 \$0.97 CHESTER' CHINOOK* 4,425.56 \$ 1.30 \$3,811.56 | \$1.12 \$4,375.56 | \$1.29 \$4,151 \$3,537 \$1.04 \$4,101 \$1.21 CHOTEAU \$1.22 CIRCLE* \$3,940.37 | \$1.16 \$ 3,990.37 | \$ 1.17 789 **CLARKSTON** 260.37 \$3,680 \$1.08 \$3,730 \$1.10 ------\$4,344.72 \$1.28 \$ 4,394.72 | \$ 1.29 \$0.95 3,469.72 \$3,780.72 | \$1.11 COLLINS 784 258.72 \$3,211 \$0.88 \$4,086 \$1.20 \$4,136 \$1.22 \$3,522 \$1.04 COLUMBUS* \$4,330.13 | \$1.27 \$ 4,380.13 | \$ 1.29 \$3,766.13 | \$1.11 \$4,129 761 \$ \$3,515 \$4,079 CONRAD 251.13 \$1.03 \$1.20 \$1.21 CULBERTSON * \$3,628.65 \$1.07 \$ 4,242.65 | \$ 1.25 \$4,192.65 | \$1.23 \$4,010 705 \$1.16 **CUT BANK** 232.65 \$3,396 \$1.00 \$3,960 \$1.18 \$4,508.29 \$1.33 \$ 4,558.29 | \$ 1.34 \$3,934.29 | \$1.16 913 \$ \$3,633 301.29 \$4,207 \$4,257 **DANVERS** \$1.25 \$1.24 -----{----\$3,934.29 \$1.16 \$4,508.29 \$ 4,558.29 | \$ 1.34 \$1.33 913 \$ 301.29 \$3,633 DENTON \$1.07 \$4,207 \$1.24 \$4,257 \$1.25 \$4,360.17 \$ 4,410.17 | \$ 1.30 \$1.28 DEVON 749 \$ 247.17 \$4,113 \$1.21 \$4,163 \$1.22 \$4,244.74 \$ 4,244.74 | \$ 1.25 **DILLON (UP)** 309.74 \$3,935 \$3,935 \$1.16 911 \$ DIXON* \$1.22 | \$ 4,400.03 | \$ 1.29 \$1.20 791 \$ 261.03 \$4,089 \$4,139 DUTTON \$3,525 \$1.04 **EAST BRIDGER*** FAIRFIELD* FAIRVIEW * -----------------**FALLON*** FROID * FROMBERG* 4,531.10 | \$ 1.33 \$3,917.10 | \$1.15 \$4,481.10 | \$1.32 **FT BENTON** 287.10 \$1.07 \$4,194 \$3,630 \$1.23 \$4,244 \$1.25 \$4,526.44 \$1.33 \$3,952.44 \$1.16 \$ 4,576.44 | \$ 1.35 \$4,257 968 \$ 319.44 GERALDINE \$3,633 \$1.07 \$4,207 \$1.24 \$1.25 ----------**GEYSER*** \$3,817.98 \\$1.12 \$4,381.98 | \$1.29 \$ 4,431.98 | \$ 1.30 GILDFORD \$4,166 265.98 -----\$3,552 \$1.04 \$4,116 \$1.21 \$1.23 \$5,055.40 \$1.49 \$4,491.40 | \$1.32 \$ 5,105.40 | \$ 1.50 \$4,782 323.40 \$1.41 **GLASGOW** 980 \$4,168 \$1.23 \$4,732 \$1.39 ------\$ 5,393.70 | \$ 1.59 \$1.27 \$5,343.70 \$1.57 4,644.70 \$4,779.70 | \$1.41 **GLENDIVE** 1190 \$ 392.70 \$4,252 \$1.16 \$4,387 \$4,951 \$1.46 \$1.47 \$1.29 \$5,001 \$0.95 \$3,797.25 | \$1.12 \$4,361.25 | \$1.28 \$ 4,411.25 | \$ 1.30 **GREAT FALLS** \$1.22 825 \$ 272.25 \$3,214 \$0.88 \$3,525 \$1.04 \$4,089 \$1.20 \$4,139 \$0.99 \$3,942.62 | \$1.16 \$4,506.62 \$1.33 \$ 4,556.62 | \$ 1.34 \$3,639.62 GROVE 914 \$ \$3,338 \$0.91 \$1.07 \$4,205 \$4,255 \$1.25 301.62 \$3,641 \$1.24 **HAMILTON*** 4,727.25 \$ 1.39 \$4,113.25 | \$1.21 \$4,677.25 | \$1.38 HARDIN 1025 \$ 338.25 \$3,775 \$1.11 \$4,339 \$1.28 \$4,389 \$1.29 \$4,574.10 \$1.35 \$ 4,624.10 | \$ 1.36 \$4,010.10 | \$1.18 \$3,769.10 \$1.03 HARLEM 870 \$3,482 \$1.26 \$1.28 287.10 \$0.95 \$3,723 \$1.10 \$4,287 \$4,337 \$3,392.56 | \$1.00 \$3,956.56 \$1.16 \$ 4,006.56 | \$ 1.18 **HARRISON** 274.56 \$3,682 \$1.10 832 \$3,118 \$0.92 \$1.08 \$3,732 \$3,647.88 \$1.00 \$3,896.88 | \$1.15 \$4,185 \$4,460.88 \$1.31 \$ 4,510.88 | \$ 1.33 836 \$4,235 \$3,372 HAVRE 275.88 \$3,621 \$0.92 \$1.07 \$1.23 \$1.25 **HELENA*** HINGHAM* **HINSDALE***

| | | | | | | | vith Decembe | | | | | | | | 1 | |
|--|-----------------------|---------------------------|---------------------|--------------------|-------------------|-----------------|-------------------------|--------------------|-------------------------------|--------------------|----------------------------|----------------------------|----------------|--------------------------------|---|--------------------|
| | | STANDARD SIZ | 68000 poi | und) on Singl | e, 26 Car a | nd 48 Car Move | nd 48 Car Movements and | | = (286000 | · _/ - • | - | ., | | | | |
| <u>UP</u> | ¦ | Fuel 110-120 CAR** | | Doto | | | | Doto | 1 | 23-91 Cars | Doto | <u> </u> | 1-22 Cars | Doto | <u> </u> | |
| BNSF | Miles*** | <u>Fuel</u> Per car | 110-120 C \$/CAR | \$/BU | Rate w/fuel | \$/BU**** | <u>48 CA</u> \$/CAR | <u>\K</u> \$/BU | Rate w/fuel | \$/BU | <u>24-47 CAR</u> \$/CAR | Rate w/fuel | \$/BU | <u>1-23 CAR</u> \$/CAR \$/B | Rate w/fuel | \$/BU |
| IUNTLEY* | <u> </u> | <u>1 01 001</u> | ΨΟΛΙ | , v /20 | Wilder | ψ/ D G | ΨΟΛΙ | ψ/ 5 0 | Wildel | ψ/DC | ψ/ο/it ψ/ | Wilder | Ψ,υσ | W/OAK W/D | Wilder | 4,50 |
| SMAY* | | ; | | | | | | | - | | | | | <u></u> | | |
| JOPLIN | 784 | \$ 258.72 | | | | | \$3,631 | \$1.07 | \$3,889.72 | \$1.14 | \$4,195 \$1 | .23 \$4,453.72 | \$1.31 | \$4,145 \$1.2 | \$ 4,403,72 | \$ 1.30 |
| KALISPELL | 601 | \$ 198.33 | | | - | | \$2,423 | \$0.71 | \$2,621.33 | | | | | \$3,037 \$0.8 | | \$ 0.95 |
| KASA POINT | 1031 | \$ 340.23 | \$4,054 | | \$4.394.23 | \$1.20 | \$4,275 | \$1.26 | \$4,615.23 | \$1.36 | \$4,839 \$1 | | 1 | \$4,889 \$1.4 | | \$ 1.54 |
| KERSHAW | 865 | \$ 285.45 | | | | ψ.:. 2 | \$3,568 | \$1.05 | \$3,853.45 | | <u></u> | .23 \$4,477.45 | | \$4,242 \$1.2 | | \$ 1.33 |
| KREMLIN* | † | 250.45 | | | - | | Ψο,οοο | V | ψο,σσοι 1σ | V | Ψ,102 | Ψ,, | Ų 110 2 | Ψ1,212 | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | — |
| LAUREL | 952 | \$ 314.16 | | | - | | \$3,509 | \$1.03 | \$3,823.16 | \$1.12 | \$4,073 \$1 | .20 \$4,387.16 | \$1.29 | \$4,123 \$1.2 | A | \$ 1.31 |
| LEDGER* | 302 | . 014.10 | | | - | | Ψ0,000 | Ψ1.00 | ψο,σ2σ.1σ | Ψ2 | Ψ1,070 | Ψ1,001110 | Ψ1120 | Ψτ,120 Ψ1.2 | Ψ -1, 101110 | Ψσ. |
| _EWISTOWN* | - | | | | - | | | | - | | | | | | | |
| LINDSAY* | | | | | - | | | | - | | | | | ļ | | |
| LIVINGSTON* | j | | | | - | | | | - | | | | | <u></u> | | |
| LOGAN | 803 | \$ 264.99 | | | - | | | | - | | \$3,719 \$1 | .09 \$3,983.99 | \$1.17 | \$3,769 \$1.1 | A 4 000 00 | \$110 |
| LOUISVILLE | 741 | \$ 244.53 | | , | | | \$3,100 | · [| \$3,344.53 | \$0.98 | | .08 \$3,908.53 | | \$3,714 \$1.0 | | \$ 1 16 |
| LUDINGTON | 1126 | \$ 371.58 | | 1 | - | | \$4,539 | \$0.91 \$1.34 | \$4,910.58 | 1: | \$5,004 \$1 | | 1 1 | \$5,714 \$1.5 | | \$ 1.62 |
| MACON | 1034 | \$ 341.22 | \$4,068 | | \$4,409.22 | \$1.20 | \$4,288 | \$1.34 \$1.26 | \$4,629.22 | \$1.36 | | .43 \$5,193.22 | | \$4,902 \$1.4 | | |
| MALTA* | 1034 | Ф 341.22 | Ψ4,000 | Ψ1.11 | ψ+,+03.22 | Ψ1.20 | Ψ4,200 | φ1.20 | Ψ-,023.22 | ψ1.50 | ψ4,032 ψ1 | Ψ3,133.22 | Ψ1.55 | \$4,902 \$1.4 | Ψ 3,243.22 | Ψ 1.5- |
| | 000 | \$ 266.64 | | 1 | | | #2 140 | \$0.93 | \$3,414.64 | \$1.00 | \$3,712 \$1 | | ¢1 17 | \$3,762 \$1.1 | \$ 4.028.64 | ¢ 1 19 |
| MANHATTAN MEDICINE LAKE | 1130 | 1) | | j | - | | \$3,148 | T | \$4.936.90 | \$1.45 | | | \$1.62 | | A = === 0 0 0 | \$ 1.10 |
| | | : (| | ! | - | | \$4,564 | \$1.34 \$4.34 | \$4,819.50 | \$1.43 \$4.42 | \$5,128 \$1 | A | \$1.58 | \$5,178 \$1.5 | | \$ 1.00 |
| MERC | 1 | \$ 379.50 | | | | | \$4,440 | \$1.31 | - 1 1 1 1 1 1 1 | \$1.4Z | \$5,004 \$1 | | | \$5,054 \$1.4 | | \$ 1.00 \$ 4.33 |
| MERIWETHER | i | | | | - | | \$3,347 | \$0.98 | \$3,573.05 | \$1.05 | \$3,811 \$1 | | \$1.19 | \$3,961 \$1.1 | | φ 1.23 ¢ 4.54 |
| MILES CITY | 1115 | \$ 367.95 | | | | | \$4,155 | \$1.22 | \$4,522.95 | \$1.33 | \$4 ,719 \$1 | .39 \$5,086.95 | \$1.50 | \$4,769 \$1.4 | 5,136.95 | \$ 1.51 |
| MISSOULA* | 1 | 1 | | | - | | | | 62 024 20 | 64.46 | | A 4 E 0 0 0 0 | 64.00 | | A 4 == 0 00 | 6434 |
| MOCCASIN (BNSF or CMR) | 913 | \$ 301.29 | | | | | \$3,633 | \$1.07 | \$3,934.29 | | | | \$1.33 | \$4,257 \$1.2 | | \$ 1.34 |
| MOORE | 933 | \$ 307.89 | | | ~ | | \$3,639 | \$1.07 | \$3,946.89 | \$1.16 | \$4,213 \$1 | .24 \$4,520.89 | \$1.33 | \$4,263 \$1.2 | \$ 4,570.89 | \$ 1.34 |
| NASHUA* | | | | | _ | | | | | | | 60 407 40 | 64.04 | | 6 0 407 40 | 64.00 |
| PABLO | 562 | 1 _ | | | - | | | | | | | 40 40 400 | 1 1 | \$3,302 \$0.9 | 4 4 4 4 4 4 | \$ 1.03 |
| PARADISE | 511 | \$ 168.63 | | | - | | | , | 40.000.05 | *** | | 40.400.05 | \$1.00 | \$3,286 \$0.9 | | \$ 1.02 |
| PLAINS | 1 | \$ 166.65 | | | | | \$2,670 | \$0.79 | \$2,836.65 | \$0.83 | | .95 \$3,400.65 | \$1.00 | \$3,284 \$0.9 | | \$ 1.01 |
| PLENTYWOOD | i | \$ 380.16 | | | - | | | , | 40.070.40 | **** | \$5,135 \$1 | | 1 1 | \$5,185 \$1.5 | | \$ 1.64 |
| POLSON | 570 | \$ 188.10 | | | 40.070.07 | A 4.00 | \$2,690 | \$0.79 | \$2,878.10 | \$0.85 | | A . E . E . O = | \$1.01 | \$3,304 \$0.9 | | \$ 1.03 |
| POMPEY'S PILLAR | i | i 1 | \$3,347 | \$0.91 | \$3,676.67 | \$1.00 | \$3,652 | \$1.07 | \$3,981.67 | \$1.17 | | A | \$1.34 | \$4,266 \$1.2 | | \$ 1.35 |
| POPLAR | 1050 | \$ 346.50 | | | | | \$4,321 | \$1.27 | \$4,667.50 | \$1.37 | | .44 \$5,231.50 | \$1.54 | \$4,935 \$1.4 | 5 \$ 5,281.50 | \$ 1.55 |
| POWER* | ¦ | | | | | | | | - | | | | | | | |
| REDSTONE* | <u> </u> | | | | _ | | | | - | | | | | | | |
| RESERVE* | ļ | | | | | | | | | | | 40 400 04 | | | A A 400 04 | |
| RONAN | 557 | \$ 183.81 | | | - | | \$2,686 | \$0.79 | \$2,869.81 | \$0.84 | | .96 \$3,433.81 | \$1.01 | \$3,300 \$0.9 | | \$ 1.02 |
| RUDYARD | 794 | \$ 262.02 | \$3,268 | \$0.89 | \$3,530.02 | \$0.96 | \$3,525 | \$1.04 | \$3,787.02 | \$1.11 | \$4,089 \$1 | .20 \$4,351.02 | \$1.28 | \$4,139 \$1.2 | | \$ 1.29 |
| SAVAGE* | | | | | _ | | | ļ | - | | | | | | | |
| SCOBEY* | ¦ | | | | | | | | | | | | | | | |
| SHELBY | 730 | \$ 240.90 | \$3,194 | \$0.87 | \$3,434.90 | \$0.94 | \$3,505 | \$1.03 | 1 : ' | 11 | \$ 4,069 \$1 | | | \$4,119 \$1.2 | \$ 4,359.90 | \$ 1.28 |
| SIDNEY | 1135 | \$ 374.55 | | | | | \$4,507 | \$1.33 | \$4,881.55 | \$1.44 | . , | .49 \$5,445.55 | | \$5,121 \$1.5 | <u> </u> | \$ 1.62 |
| SILVER BOW (UP) | 973 | \$ 330.82 | | | | | | | | | | .16 \$4,265.82 | \$1.25 | \$3,935 \$1.1 | À . = . = . = | \$ 1.25 |
| STANFORD | 894 | \$ 295.02 | | | | | | ļ | | | \$4,171 \$1 | | 1: | \$4,221 \$1.2 | 4 \$ 4,516.02 | \$ 1.33 |
| STANLEY | 785 | \$ 259.05 | | | | | \$3,114 | \$0.92 | \$3,373.05 | \$0.99 | \$3,678 \$1 | .08 \$3,937.05 | \$1.16 | \$3,728 \$1.1 | 3,987.05 | \$ 1.17 |
| SUNBURST* | - | | | | _ | | | <u> </u> | | | | | | | | |
| SWEET GRASS | 769 | \$ 253.77 | | | | | \$3,596 | \$1.06 | \$3,849.77 | \$1.13 | \$4,160 \$1 | | \$1.30 | \$4,210 \$1.2 | | ' \$ 1.3 1 |
| THREE FORKS | 809 | \$ 266.97 | | | | | \$3,136 | \$0.92 | \$3,402.97 | \$1.00 | \$3,700 \$1 | .09 \$3,966.97 | \$1.17 | \$3,750 \$1.1 | | ' \$ 1.18 |
| TIBER | 769 | \$ 253.77 | | | | | \$3,595 | \$1.06 | \$3,848.77 | \$1.13 | | .22 \$4,412.77 | \$1.30 | \$4,209 \$1.2 | 4 \$ 4,462.77 | \$ 1.31 |
| OSTON | 774 | \$ 255.42 | | | | | \$3,100 | \$0.91 | \$3,355.42 | \$0.99 | \$3,664 \$1 | .08 \$3,919.42 | \$1.15 | \$3,714 \$1.0 | \$ 3,969.42 | \$ 1.17 |
| OWNSEND | 763 | \$ 251.79 | | | | | \$3,085 | \$0.91 | \$3,336.79 | \$0.98 | \$3 ,649 \$1 | | \$1.15 | \$3,699 \$1.0 | | \$ 1.16 |
| /ALIER | 775 | \$ 255.75 | | | | | \$3,519 | \$1.04 | \$3,774.75 | \$1.11 | | .20 \$4,338.75 | \$1.28 | \$4,133 \$1.2 | \$ 4,388.75 | \$ 1.29 |
| WEEKSVILLE | 498 | \$ 164.34 | | | | | \$2,668 | \$0.78 | \$2,832.34 | \$0.83 | <u> </u> | .95 \$3,396.34 | \$1.00 | \$3,282 \$0.9 | \$ 3,446.34 | \$ 1.01 |
| WOLF POINT | 1028 | \$ 339.24 | | | | | \$4,275 | \$1.26 | \$4,614.24 | \$1.36 | i i | .42 \$5,178.24 | \$1.52 | \$4,889 \$1.4 | A F 000 04 | \$ 1.54 |
| *** Origin/Destination Efficienc | cy (OEP/DEP) p | ayments are "incentive" p | payments which | are intended | to encourage fast | ter car turnaro | und time at origin an | d destination a | and may or may be | available to | producers - OEPs vary from | 550/car to \$150/Car (1¢ t | o 4¢ per Bush | nel) at Shuttle Facilities onl | , | |
| BNSF-4022-M Item: 43505 Re | | | |] | | | | | | | | | | | | |
| BNSF-4022-M Item: 43705 R | | | | _ | | | ļ | | ļ | <u> </u> | | | | | | |
| NSF-4022-M Item: 43905 R JP 4052-A Item 6011-AK | Rev 1 Effective | e 8-18-11 expires 12-31 | -11 | | | -} | | | | | | | | | | |
| IF 4USZ-A ILEM BUTT-AK | i | i | | |) | (| ì | t | t | 1 | 1 | I I | i | 1 | ! | i |